

LAUNCHING YOUR BUSINESS

Your Launch is the most important part of your ACN business. We will not deviate from the system. If you're not willing to be launched correctly it would be better not to join ACN. **Will you be coachable?**



1 Sign up as a Rep @ www.acninc.com Team ID: _____ Password: _____
Register for Team Emails @ www.rvpinternational.com

2 **WHY** did you join ACN?

3 ETT in 14 days or less!

ETT
5 Points

QTT*
5 Points

QTT*
5 Points

QTT*	T-CAB**
2	\$100
4	\$500
6	\$1,000
9	\$1,500
12	\$2,500
15	\$3,000

*QTT is 5 points including at least 2 preferred customers. **T-CABs are paid based on TTs in a calendar month that reach QTT within their first 30 days not under another ETT. No money is earned unless customers are acquired. Success as an ACN Rep is not guaranteed.

Why ETT?

- ✓ Success Story
- ✓ Quick Start Bonus
- ✓ Team CABs

4 Reach QTT @ Launch. Sign customers @ www.myacn.com or your Distributor Website.

Customer Sources

- ✓ **YOURSELF**
- ✓ Friends & Family
- ✓ Those not joining

Videophone	Local/LD	Energy	Wireless	Biz Asst	Satellite	Security
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CUSTOMER SCRIPT

"FAVOR - HELP - TRY - SHARE YOUR WHY"

"I just got started with a home services company because **(Share your why)**. I need a few more customers today to reach my 1st promotion. Would you do me a huge **FAVOR & HELP** me out & **TRY** one of my services?"

Customer Goals

- Launch: QTT**
- 10 Days: 10 Points**
- 30 Days: 20 Points**
- 60 Days: 40 Points**

5 Top 15 Prospects from 100 Person List
Successful – Work Ethic – Wants More

	NAME	PHONE
1.	_____	_____
2.	_____	_____
3.	_____	_____
4.	_____	_____
5.	_____	_____
6.	_____	_____
7.	_____	_____
8.	_____	_____
9.	_____	_____
10.	_____	_____
11.	_____	_____
12.	_____	_____
13.	_____	_____
14.	_____	_____
15.	_____	_____

6 We will present to at least **2** prospects within **24** hours and host your 1st PBR within **7** days. Our goal is to present to at least **15** prospects within **10** days.

1st PBR LOCATION & TIME _____

NATURAL, EXCITED, URGENT!

What to say: "Are you open to making extra money? Great! I'm working with a company being endorsed by **Donald Trump** that will be featured on the **Celebrity Apprentice**. You need to see this **(location & time)**. Can I count on you?"

If They Ask Questions: "It has to do with getting paid when people pay for essential services. One of the top people in the company will explain it. **You need to see it the same way I did!**"

If They Can't Make It: "You have to see this right away! How soon can we meet?" **(24/48 Hrs)**